

Securities ID code:6859

## ESPEC CORP.

# Financial Results for Q1 of FY2025 (Fiscal Year Ending March 31, 2026)

August 22, 2025  
ESPEC CORP.

# FY2025 First Quarter Financial Summary

- Demand for testing of electronic components and electronic devices related to generative AI increased, development demand related to EVs continued, and investment in satellite communications in North America progressed steadily, resulting in record-high orders.
- On the other hand, many long-lead-time projects such as large-scale products and bulk multiple-unit orders led to net sales and profit falling below the previous year.
- Strong performance centered on target markets of the medium-term management plan, with no revisions to first-half and full-year forecasts.

	Year on Year	Comparison with Forecasts
Orders Received	○ All businesses increased, particularly environmental test chambers, semiconductor equipment in the Equipment Business, and the Other Business.	○ Above forecast in the Equipment Business (environmental test chambers, semiconductor equipment) and the Other Business. In the Service Business, laboratory testing services declined, but after-sales service, and engineering increased.
Net Sales	✕ In the Equipment Business (environmental test chambers), sales decreased significantly due to many long-lead-time projects such as large-scale products and bulk multiple-unit orders. The Service Business and the Other Business increased.	✕ In the Equipment Business (environmental test chambers), sales fell below expectations due to an increase in long-lead-time projects and delays caused by customer circumstances. In the Service Business, laboratory testing services fell below expectations.
Operating Profit	✕ Decreased mainly due to decrease in net sales	✕ Fell below mainly due to net sales shortfall
Profit Attributable to Owners of Parent	✕ Decreased due to decrease in operating profit	✕ Fell below due to operating profit shortfall

# Summary of Profits and Losses

(Millions of yen)

	FY2024 1Q Results	FY2025 1Q Results	Year on Year
Orders Received	16,988	18,921	+11.4%
Net Sales	13,691	12,323	-10.0%
Cost of Net Sales Cost of Sales Ratio	8,890 64.9%	8,125 65.9%	-8.6% 1.0pt deterioration
Gross Profit	4,800	4,197	-12.6%
SG&A	3,878	3,862	-0.4%
Operating Profit Profit Ratio	922 6.7%	335 2.7%	-63.7% 4.0pt deterioration
Ordinary Profit	1,114	344	-69.1%
Profit Attributable to Owners of Parent	756	107	-85.8%

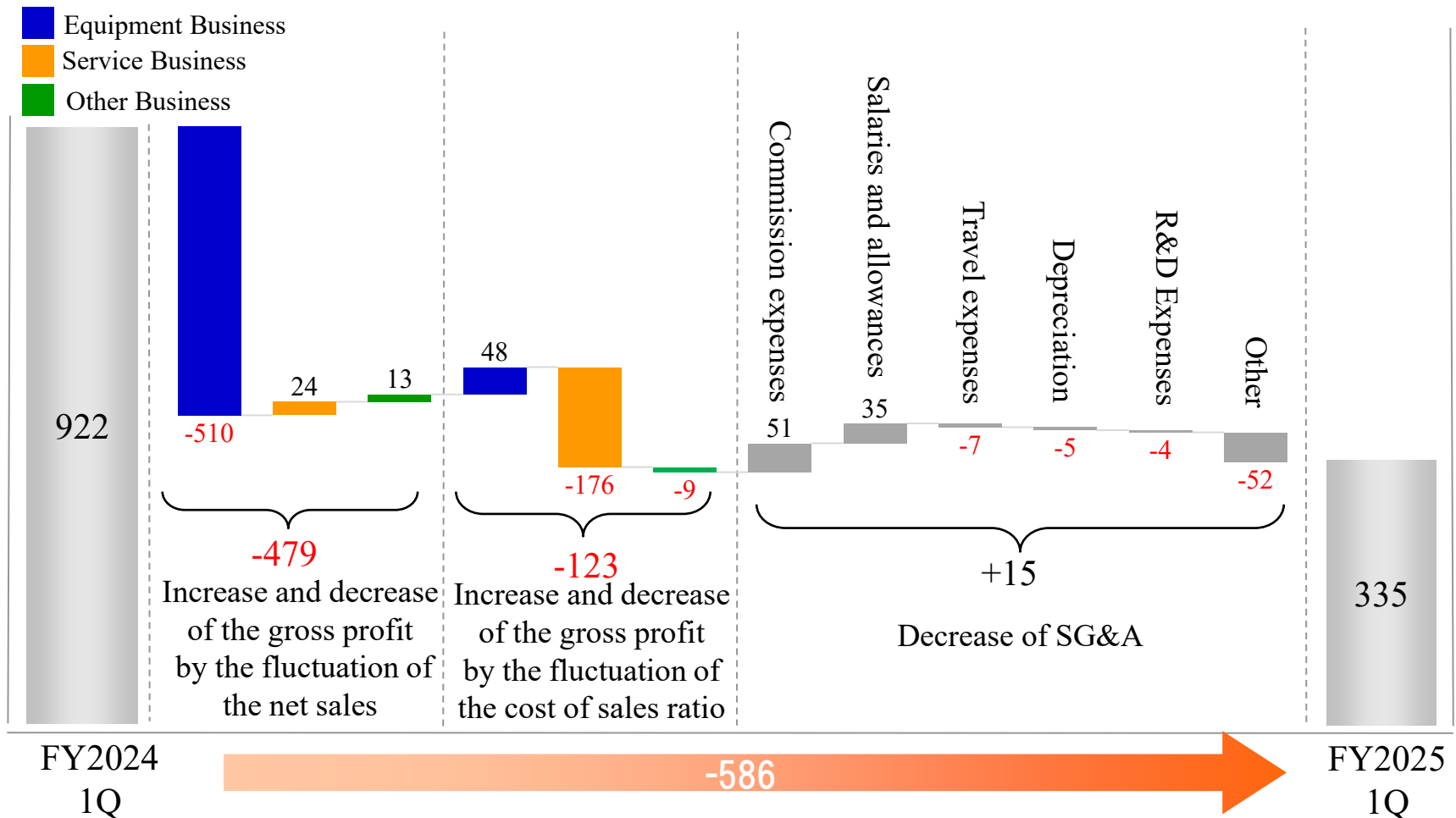
# Performance by Segment

(Millions of yen)

		FY2024 1Q Results	FY2025 1Q Results	Year on Year
Equipment Business	Orders Received	14,510	15,755	+8.6%
	Net Sales	11,827	10,344	-12.5%
	Operating Profit	810	418	-48.4%
Service Business	Orders Received	2,186	2,266	+3.6%
	Net Sales	1,767	1,832	+3.6%
	Operating Profit	147	-41	-
Other Business	Orders Received	421	1,025	+143.1%
	Net Sales	207	256	+23.3%
	Operating Profit	-34	-41	-
Elimination	Orders Received	-130	-125	-
	Net Sales	-112	-109	-
	Operating Profit	-1	-0	-
Total	Orders Received	16,988	18,921	+11.4%
	Net Sales	13,691	12,323	-10.0%
	Operating Profit	922	335	-63.7%

# Analysis of Operating Profit Increase and Decrease Factors

■ Decline in profit due to reduced sales in the Equipment Business, along with increased depreciation expenses for expansion and worsening cost of sales ratio from increased personnel in the Service Business . Efforts are underway to improve from Q2 onward.



\* Totals have been calculated using the gross profit margin.

# Equipment Business

(Millions of yen)

	FY2024 1Q Results	FY2025 1Q Results	Year on Year
Orders Received	14,510	15,755	+8.6%
Net Sales	11,827	10,344	-12.5%
Operating Profit	810	418	-48.4%
Profit Ratio	6.9%	4.0%	-2.9pt

## Environmental Test Chambers

- Domestically, orders received for both versatile standardized products and customized products increased year on year. Net sales decreased as there were many orders with long lead times such as large-scale products and bulk orders of multiple units.
- Overseas, orders increased year-on-year in North America, Southeast Asia, and Taiwan. Net sales decreased mainly in Europe and China, and in North America also declined due to an increase in long-lead-time projects and delays caused by customer circumstances.

## Energy Device Equipment

- Investment in bulk EV battery projects ran its course, leading to declines in both orders and net sales year-on-year.

## Semiconductor Equipment

- There were communications- and automotive-related projects, both orders received and net sales increased significantly year on year.

# Service Business

(Millions of yen)

	FY2024 1Q Results	FY2025 1Q Results	Year on Year
Orders Received	2,186	2,266	+3.6%
Net Sales	1,767	1,832	+3.6%
Operating Profit	147	-41	-
Profit Ratio	8.3%	-2.3%	-

## After-Sales Service and Engineering

- Orders received and net sales both increased year on year as preventative maintenance services and repair services remained solid.

## Laboratory Testing Services and Facility Rentals

- Laboratory testing services progressed steadily, with both orders and net sales remaining on par with the previous year.

# Other Business

(Millions of yen)

	FY2024 1Q Results	FY2025 1Q Results	Year on Year
Orders Received	421	1,025	+143.1%
Net Sales	207	256	+23.3%
Operating Profit Profit Ratio	-34 -16.7%	-41 -16.4%	-

## Environmental Conservation, Plant Production Systems

- Reforestation (Tree planting) progressed steadily, and large-scale orders received for plant research devices and plant factories.

Orders and net sales both increased year-on-year.

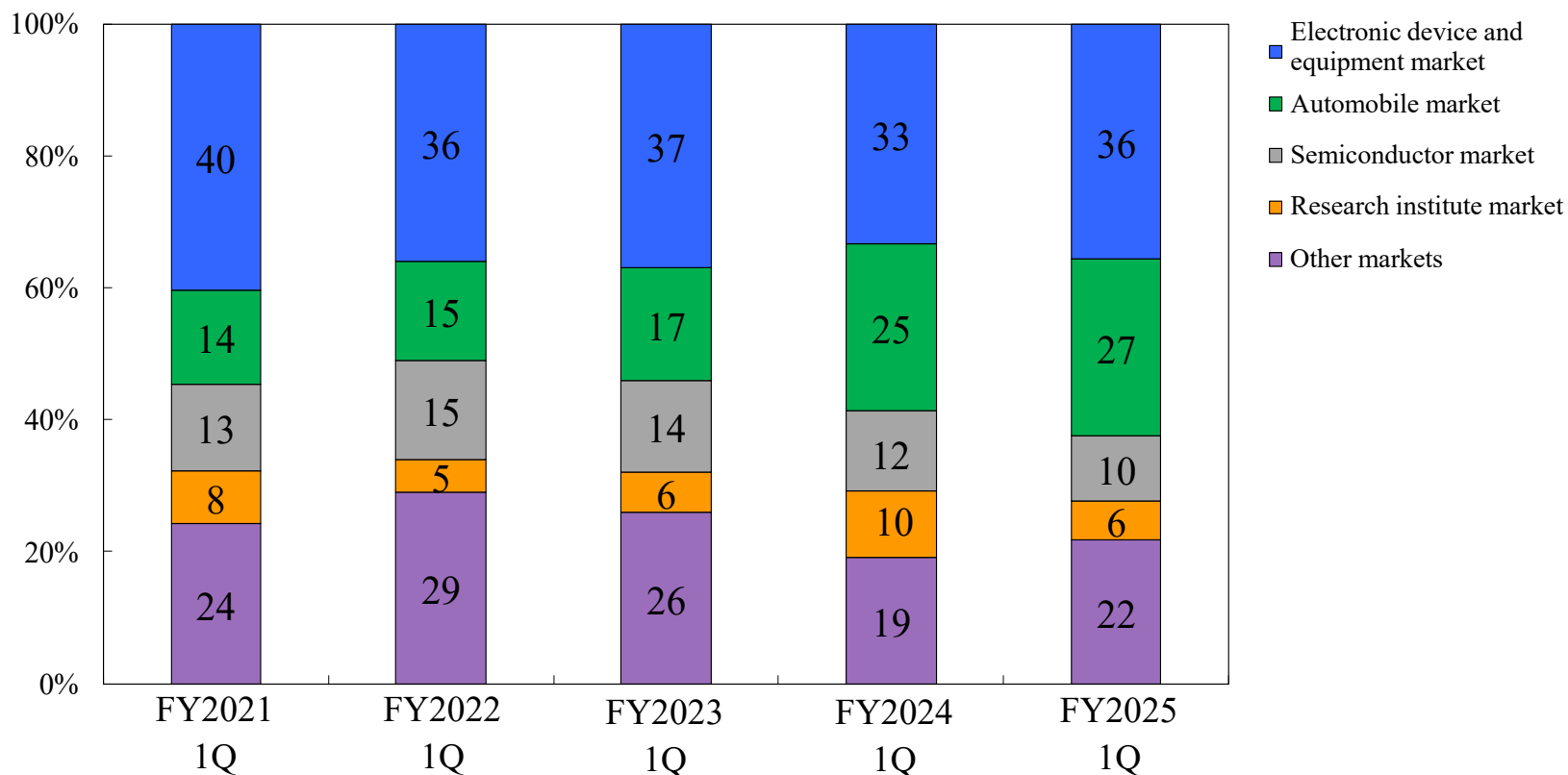


# Sales by Market

■ In the electronic device and equipment market, demand for testing related to generative AI increased, raising its share of sales.

In the automobile market, sales composition increased due to recognition of EV and battery-related sales.

## Non-Consolidated (Equipment Business)

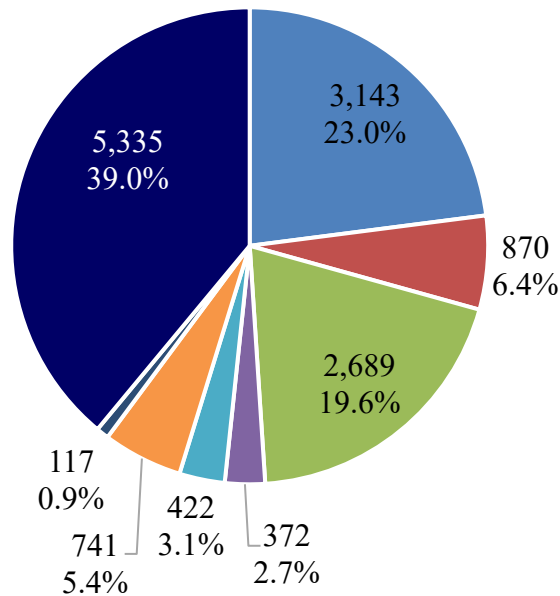


# Sales by Region

■ Net sales increased particularly in Japan, while in North America orders were strong but sales decreased due to many long-lead-time projects, net sales in China also decreased.

FY2024 1Q

Overseas sales ratio: 61.0%



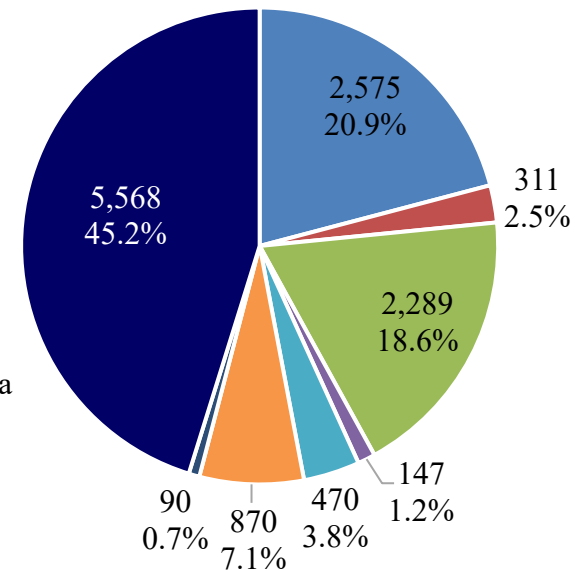
Total: ¥ 13,691 million

Overseas sales: ¥ 8,356 million

FY2025 1Q

Overseas sales ratio: 54.8%

- North America
- Europe
- China
- Taiwan
- South Korea
- South East Asia, India
- Other
- Japan



Total: ¥ 12,323 million

Overseas sales: ¥ 6,754 million

# Forecasts for FY2025

■ Orders exceeded both the previous period and forecasts, progressing ahead of plan, with no revisions to first-half or full-year forecasts.

(Millions of yen)

	FY2024	FY2025				
	Full Year Results	1Q Results	Forecasts			
			1H	2H	Full Year	Year on Year
Orders Received	67,514	18,921	33,500	32,500	66,000	-2.2%
Net Sales	67,288	12,323	31,000	37,000	68,000	+1.1%
Gross Profit	23,987	4,197	11,500	13,900	25,400	+5.9%
Profit Ratio	35.6%	34.1%	37.1%	37.6%	37.4%	+1.8pt
SG&A	16,460	3,862	8,150	8,750	16,900	+2.7%
SG&A Ratio	24.5%	31.3%	26.3%	23.6%	24.9%	+0.4pt
Operating Profit	7,526	335	3,350	5,150	8,500	+12.9%
Profit Ratio	11.2%	2.7%	10.8%	13.9%	12.5%	+1.3pt
Ordinary Profit	7,793	344	3,450	5,200	8,650	+11.0%
Profit Ratio	11.6%	2.8%	11.1%	14.1%	12.7%	+1.1pt
Profit Attributable to Owners of Parent	6,003	107	2,500	3,690	6,190	+3.1%
Profit Ratio	8.9%	0.9%	8.1%	10.0%	9.1%	+0.2pt
Basic Earnings per Share (yen)	274.97	4.94	114.51	169.02	283.53	+3.1%
ROE	11.0%	-	-	-	11.0%	±0pt

# Segment Financial Forecasts

(Millions of yen)

		FY2024	FY2025				
		Full Year Results	1Q Results	Forecasts			
				1H	2H	Full Year	Year on Year
Equipment Business	Orders Received	57,283	15,755	28,430	27,070	55,500	-3.1%
	Net Sales	57,507	10,344	26,420	31,180	57,600	+0.2%
	Operating Profit	6,610	418	2,910	4,430	7,340	+11.0%
Service Business	Orders Received	8,532	2,266	4,520	4,680	9,200	+7.8%
	Net Sales	8,425	1,832	4,210	4,990	9,200	+9.2%
	Operating Profit	793	-41	490	590	1,080	+36.0%
Other Business	Orders Received	2,170	1,025	800	1,000	1,800	-17.1%
	Net Sales	1,758	256	600	1,100	1,700	-3.3%
	Operating Profit	126	-41	-50	130	80	-36.9%
Elimination	Orders Received	-472	-125	-250	-250	-500	-
	Net Sales	-403	-109	-230	-270	-500	-
	Operating Profit	-4	-0	0	0	0	-
Total	Orders Received	67,514	18,921	33,500	32,500	66,000	-2.2%
	Net Sales	67,288	12,323	31,000	37,000	68,000	+1.1%
	Operating Profit	7,526	335	3,350	5,150	8,500	+12.9%

# Shareholder Return Policy and FY2025 Dividend Forecast

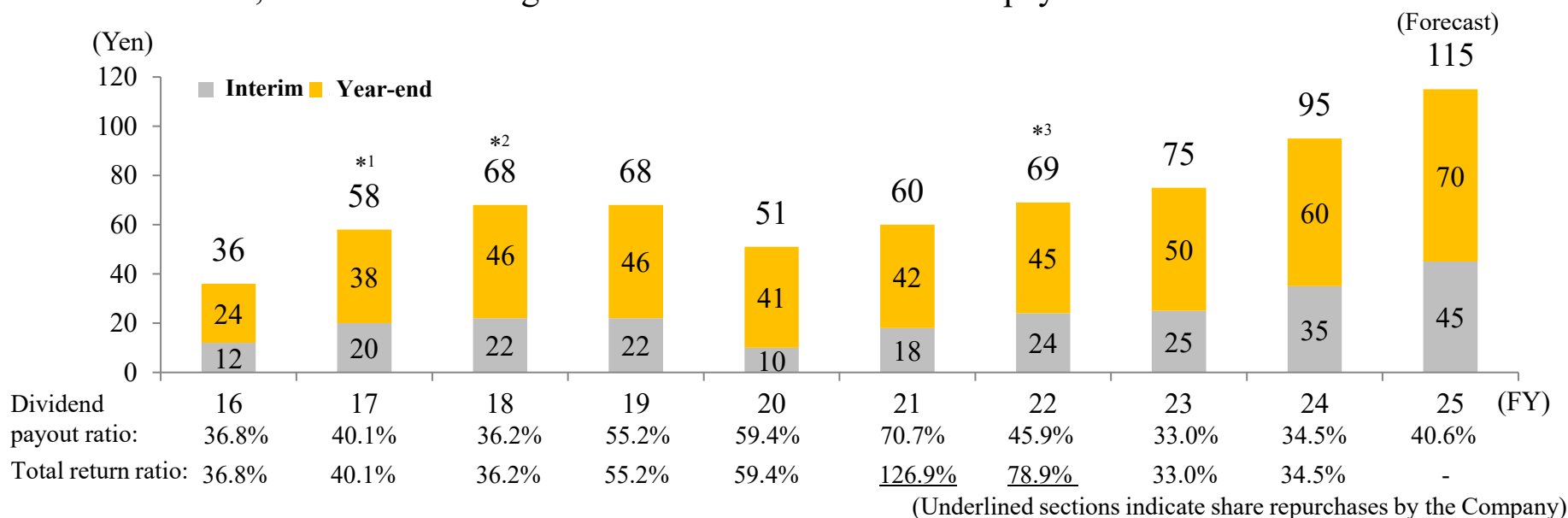
## Shareholder Return Policy

Set the consolidated dividend payout ratio at 40% or more, and flexibly carry out acquisition of treasury shares.

During the period of the Medium-Term Management Plan PROGRESSIVE PLUS 2027 (FY2025–2027), the total return ratio cumulative over the three-year period will be 50% or more, and no dividend reductions will be made.

## Dividend per Share and Dividend Payout Ratio/Total Return Ratio

For FY2025, we are forecasting an annual ¥115 and a dividend payout ratio of 40.6%.



\*1. Includes a dividend of ¥2 (interim dividend of ¥1 and year-end dividend of ¥1) to commemorate the 70th anniversary of our foundation in FY2017.

\*2. FY2018 was an irregular 15-month fiscal period for overseas consolidated subsidiaries. The dividend payout ratio for a 12-month period is 39% (reference).

\*3. Includes a dividend of ¥4 (interim dividend of ¥2 and year-end dividend of ¥2) to commemorate the 75th anniversary of our foundation in FY2022.

# Main Initiatives in FY2025

## Equipment Business

- Digesting order backlog, and shortening product lead times by expanding in-house production
- Development and expanded sales of high value-added products that meet testing needs in target markets

## Service Business

After-sales service: Expansion of sales of the “super support service plan” and maintenance contract services

Laboratory testing services: Expansion of sales at “Aichi Next-Generation Mobility Test Lab”

## Area Strategy

- Japan: Strengthen sales activities in the AI semiconductor and autonomous driving fields, acquisition of replacement demand
- U.S.: Expand sales in the satellite communications and AI semiconductors fields
- China: Expand sales in advanced technology fields such as semiconductors and communications

# Main ESG Initiatives in FY2025

## ■ E (Environment)

- Promote the 8th Medium-Term Plan on the Environment (FY2022–2025)
- Global warming countermeasure:  
Reduce CO<sub>2</sub> emissions in business activities such as change to low-GWP refrigerant and manufacturing
- Biodiversity conservation activities:  
Contribute through environmental conservation projects, promote conservation activities through the management of “ESPEC’s 50-Year Forest”

## ■ S (Society)

- Development of human capital strategy, human resource development
- Promote internal communication, enhance employee health and safety, implement engagement surveys
- Develop female managers, promote and retain employment of persons with disabilities

## ■ G (Governance)

- Reconstruction of BCP
- Formulate human rights policy

# TOPICS 1

## Start of “Aichi Next-Generation Mobility Test Lab” service Responding to testing demand for automotive batteries and EV/automation modules

### ■ Aichi xEV Battery Safety Test & Certification Center

- Opened in February 2025 as one of Japan’s largest dedicated automotive battery testing facilities
- Equipped with state-of-the-art testing systems to support larger and higher-capacity automotive batteries
- Supports various testing standards such as the UN ECE-R100 regulation for safety testing



Aichi xEV Battery Safety Test & Certification Center

### ■ Toyota Test Center

- Expanded functions of the Toyota Testing Center, the Company’s largest integrated test center (service began in April 2025)
- Supports the larger size of test samples such as e-Axles, PCUs, and ECUs
- Newly enhanced services to recreate usage environments for EV/automation modules under operating conditions for evaluation and measurement



Toyota Test Center



# TOPICS 2

## Responding to testing demand in AI and autonomous driving fields Rapid-Rate Thermal Cycle Chamber

- In April 2025, a high-performance model capable of controlling specimen temperature at 20 K/min was added to the lineup of rapid-rate thermal cycle chambers
- Complies with international standards such as semiconductor package reliability test standards and standards for electronics and automotive markets, and comes standard with low-GWP\* refrigerant “R-449A”



Rapid-Rate Thermal Cycle Chamber (TCC-151W-20)

## Launched low temperature (& humidity) chambers Platinous J Series ECO Type with low-GWP refrigerant

- In November 2024, launched the ECO Type in the Platinous J Series, the global standard model for environmental test chambers
- Proprietary refrigeration technology reduces power consumption by up to 70% compared to conventional models, contributing to the reduction of greenhouse gas emissions by adopting low-GWP\* refrigerant “R-449A”



low temperature (& humidity) chambers  
Platinous J Series ECO Type

\* Metric for expressing the warming potential of greenhouse gases relative to carbon dioxide. The smaller the value, the lower the environmental impact.

# TOPICS 3

## **-70°C Ultra-Low Temperature Shock Freezer for delicious rapid freezing**

- In April 2025, launched the “Ultra-Low Temperature Shock Freezer” capable of freezing food rapidly at -70°C, preserving freshness even for perishable items
- Enables freezing in a low airflow environment, preventing food from drying out, and allows a seamless process from freezing to thawing and reheating in a single unit



Ultra-Low Temperature Shock Freezer

## **First domestic launch by COSMOPIA HIGHTECH of a rapid temperature change device using low-GWP refrigerant**

- In October 2024, COSMOPIA HIGHTECH, part of our Group, launched the first domestic rapid temperature change device equipped with low-GWP\* refrigerant “R-473A”
- Complies with international test standards and contributes to the reduction of greenhouse gas emissions



Rapid Temperature Change Device Premium Excellent Series (EC-28PXHH)

\* Metric for expressing the warming potential of greenhouse gases relative to carbon dioxide. The smaller the value, the lower the environmental impact.

# External Recognition

## ■ ESG-Related Evaluations

- Included in the ESG index “FTSE Blossom Japan Sector Relative Index”
- Rated “B” score for the fifth consecutive year in the CDP Climate Change Survey, “B” score for Water Security  
Selected as Supplier Engagement Leader for three consecutive years, the Top Rank in the Supplier Engagement Ratings
- Selected for the second consecutive year as an Asia-Pacific Climate Leader by the Financial Times in the UK and German data provider Statista
- Received a 3.5-star rating in the NIKKEI Sustainable Management Survey, SDGs Edition
- Received a 3-star rating in the NIKKEI Sustainable Management Survey, Smart Work Edition



**FTSE Blossom  
Japan Sector  
Relative Index**



## ■ IR Website Evaluations

- Selected as a Commendation Award of the Internet IR Award of Daiwa IR
- Selected as a “GRADE AAA” company website in the Nikko Investor Relations’ All-Japanese Listed Companies’ Website Ranking
- Awarded a Bronze Prize in the Gomez IR Website Ranking (17<sup>th</sup> in its industry)
- Awarded as an excellent company in the Gomez ESG Website Ranking



These materials contain forward-looking statements, including the Company's present plans and forecasts of performance, that reflect the Company's plans and forecasts based on the information presently available. These forward-looking statements are not guarantees of future performance, and plans, forecasts, and performance are subject to change depending on future conditions and various other factors.

INQUIRIES:

**ESPEC CORP.**

Sustainability Management Department

IR & Public Relations Group

3-5-6, Tenjinbashi, Kita-ku, Osaka 530-8550, Japan

E-mail: [ir-div@espec.jp](mailto:ir-div@espec.jp)